



J THOMAS & COMPANY PRIVATE LIMITED
KOLKATA MARKET SYNOPSIS - SALE 12 (2025 - 26)

CTC
Market Report
· Nominal quantity of new season teas on offer sold readily.
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Buying Analysis
· Western India : Operated
· Other Internal/Local: Active
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Orthodox
Market Report
· Good demand seen for nominal quantity of clean, well-made Whole Leaf and Broken.
· Remainder Whole Leaf and Broken irregular and at times lower.
· Cleaner Secondaries irregular around last. Browner, stalkier sorts experienced subdued demand and witnessed outlots.
Buying Analysis
· Middle East : Active
· CIS: Good Support
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DUST
Market Report
· Good demand
· All sorts sold in line with quality
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Buying Analysis
· Exporters: Operated
· Other Internal/Local: Active
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Darjeeling
Market Report
· Nominal quantity of old season teas met with no demand
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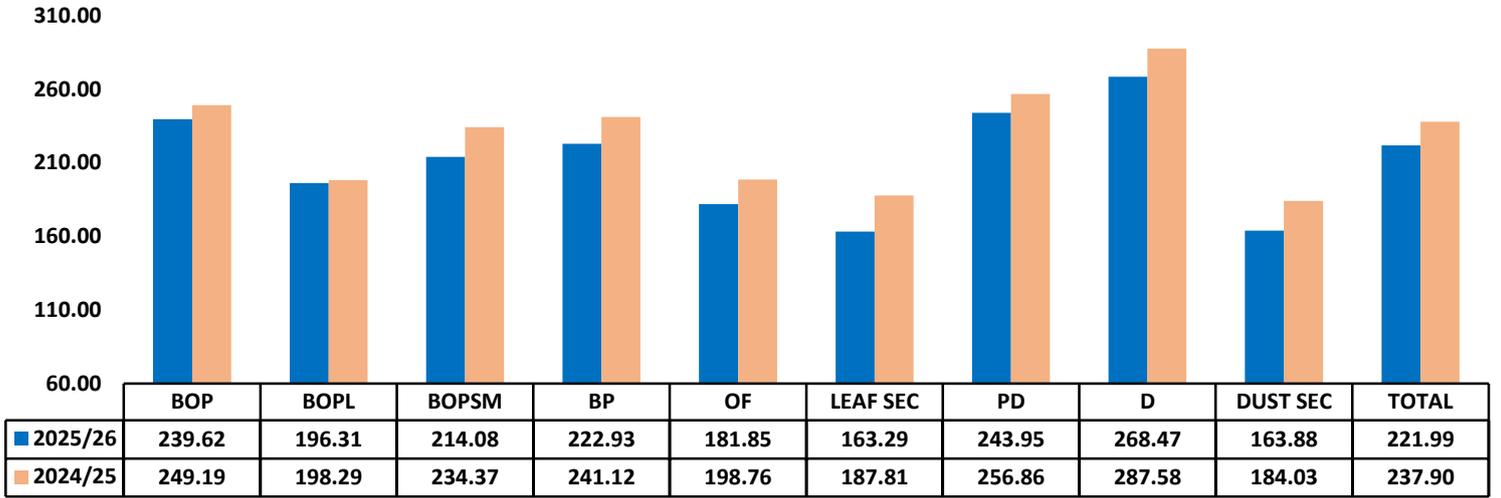
AUCTION AVERAGES

	2025/26			2024/25			UP TO SALE 12		
	SALE 12	SALE 10	+/-	SALE 12	SALE 10	+/-	2025/26	2024/25	2023/24
CTC LEAF	186.80	151.77	35.03	144.62	D R O P P E D	-	216.75	232.00	198.38
DUST	123.52	145.69	-22.17	129.00		-	230.55	247.67	198.49
TOTAL	156.06	149.51	6.55	138.04		-	221.99	237.90	198.41
ORTHODOX	214.03	197.06	16.97	197.35		-	282.48	289.16	220.13
DARJEELING	-	231.02	-231.02	216.11		-	428.91	391.74	323.58
ALL TEAS	188.29	173.31	14.98	143.84		-	241.48	251.31	205.61

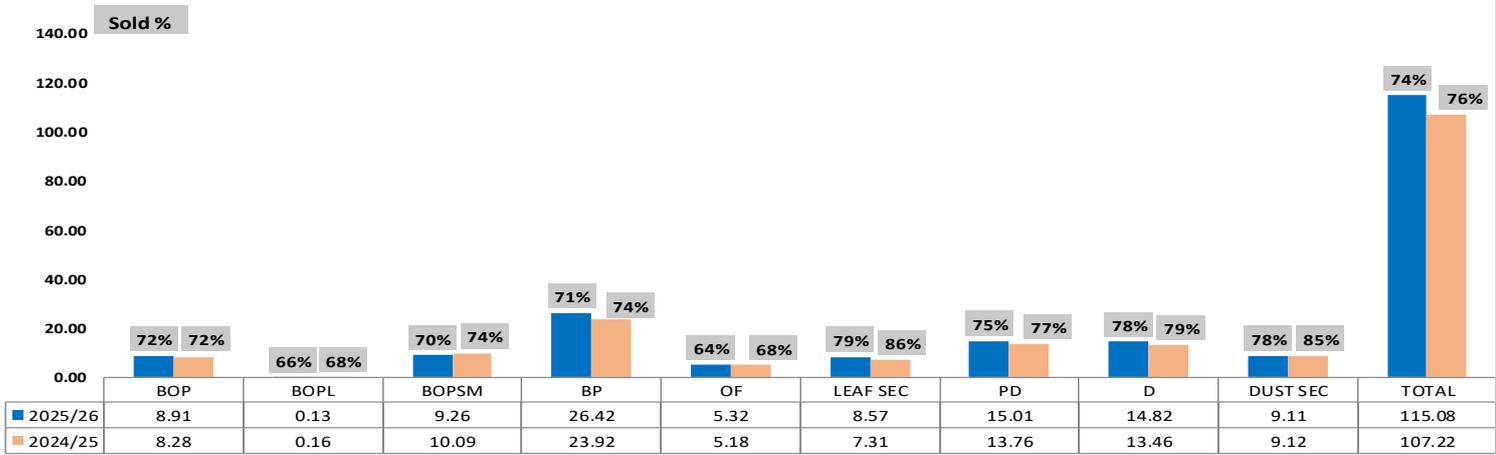
KOLKATA AUCTION AVERAGES

SALE		07	08	09	10	11	12
CTC LEAF	2025/26	159.27	SALE DROPPED		151.77	SALE DROPPED	186.80
	2024/25	163.30	167.04	SALE DROPPED			144.62
DUST	2025/26	133.83	SALE DROPPED		145.69	SALE DROPPED	123.52
	2024/25	139.61	147.05	SALE DROPPED			129.00
TOTAL	2025/26	150.45	SALE DROPPED		149.51	SALE DROPPED	156.06
	2024/25	152.69	159.08	SALE DROPPED			138.04
ORTHODOX	2025/26	220.18	SALE DROPPED		197.06	SALE DROPPED	214.03
	2024/25	207.49	201.86	SALE DROPPED			197.35
DARJEELING	2025/26	308.18	SALE DROPPED		231.02	SALE DROPPED	-
	2024/25	224.46	231.38	SALE DROPPED			216.11

Kolkata Gradewise Averages CTC Leaf / Dust Upto Sale 12



Kolkata Gradewise Sold Quantity (M. Kgs) CTC Leaf / Dust Upto Sale 12



KOLKATA GRADEWISE ORTHODOX AVARAGES UPTO SALE 12

GRADE	2025 - 26		2024 - 25		GRADE	2025 - 26		2024 - 25	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1877379.7	407.54	1388361.9	419.16	GFBOP	2662506.2	307.82	2255507.1	305.67
TGFOP	3876026.9	365.41	2680433.0	374.91	GBOP	4083531.8	287.97	2712396.1	292.68
GFOP	2175435.9	333.35	1395721.2	363.16	BPS	1932520.5	350.06	1338957.3	337.65
FOP	2854618.2	261.57	1788910.1	277.12	GBOP1/FBOP1	6043537.9	198.13	3997491.5	183.59
FBOP	6372161.1	324.93	3903974.2	317.31	BOPF/GOF/FOF	3484023.5	176.13	2252410.6	187.41

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	49,450	37,098	201.27	25%	2,79,024	2,64,126	155.48	5%	6,60,31,212	4,70,76,749	223.63	29%
FANNINGS	23,116	21,911	162.41	5%	1,09,490	96,533	152.08	12%	2,30,09,834	1,57,43,834	225.28	32%
LEAF SEC.	1,920	1,920	185.39	0%	27,213	24,339	110.22	11%	1,08,51,876	85,72,170	163.29	21%
LEAF TOTAL	74,486.1	60,929.6	186.80	18%	4,15,726.5	3,84,998.2	151.77	7%	9,98,92,921.5	7,13,92,754.0	216.75	29%
DUST	50,506	46,462	131.37	8%	2,28,293	1,65,047	151.02	28%	4,48,23,600	3,45,72,466	248.12	23%
DUST SEC.	15,932	11,111	90.70	30%	88,472	63,068	131.74	29%	1,17,02,387	91,11,485	163.88	22%
DUST TOTAL	66,438.3	57,573.8	123.52	13%	3,16,765.0	2,28,114.5	145.69	28%	5,65,25,986.8	4,36,83,951.5	230.55	23%
TOTAL	1,40,924.4	1,18,503.4	156.06	16%	7,32,491.5	6,13,112.7	149.51	16%	15,64,18,908.3	11,50,76,705.4	221.99	26%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	95,693	48,345	269.00	49%	2,75,015	1,52,480	240.02	45%	2,31,55,455	1,94,90,213	311.38	16%
BROKENS	45,289	27,316	281.33	40%	1,37,303	1,01,553	263.08	26%	2,05,36,903	1,76,70,753	314.42	14%
FANNINGS	28,777	8,259	161.52	71%	63,871	29,889	134.58	53%	43,74,959	37,87,474	174.53	13%
SECONDARY	1,29,722	64,492	151.05	50%	3,81,687	3,23,557	161.86	15%	94,79,591	84,19,885	197.10	11%
ORTH. TOTAL	2,99,480.0	1,48,411.7	214.03	50%	8,57,875.6	6,07,479.1	197.06	29%	5,75,46,908.7	4,93,68,324.8	282.48	14%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	282	0	0.00	100%	7,976	778	435.77	90%	9,73,263	5,82,378	627.50	40%
BROKENS	365	0	0.00	100%	1,647	462	204.34	72%	3,98,729	2,77,846	271.73	30%
FANNINGS	170	0	0.00	100%	4,920	1,651	142.01	66%	4,93,244	3,14,040	199.69	36%
DARJ. TOTAL	816.8	-	0.00	100%	14,542.5	2,890.2	231.02	80%	18,65,236.8	11,74,263.3	428.91	37%

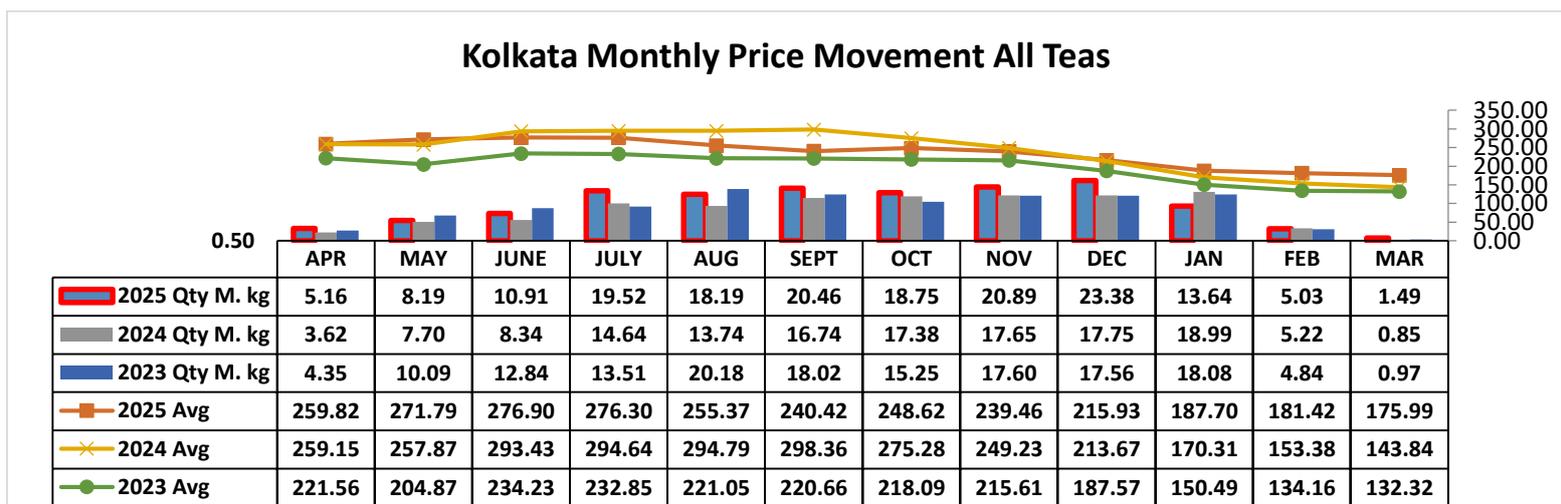
OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	74486.1	60929.6	186.80	18%	415726.5	384998.2	151.77	7%	99892921.5	71392754.0	216.75	29%
2024-25	687372.9	446060.2	144.62	35%	SALE DROPPED				90135952.5	66888015.3	232.00	26%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	66438.3	57573.8	123.52	13%	316765.0	228114.5	145.69	28%	56525986.8	43683951.5	230.55	23%
2024-25	437347.1	324204.6	129.00	26%	SALE DROPPED				50707016.9	40332205.7	247.67	20%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	299480.0	148411.7	214.03	50%	857875.6	607479.1	197.06	29%	57546908.7	49368324.8	282.48	14%
2024-25	81625.2	64754.9	197.35	21%	SALE DROPPED				38104760.2	33282556.9	289.16	13%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	816.8	0.0	0.00	100%	14542.5	2890.2	231.02	80%	1865236.8	1174263.3	428.91	37%
2024-25	25288.2	13851.7	216.11	45%	SALE DROPPED				2170975.2	1266178.5	391.74	42%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	441221.2	266915.1	188.29	40%	1604909.6	1223482.0	173.31	24%	215831053.8	165619293.5	241.48	23%
2024-25	1231633.4	848871.4	143.84	31%	SALE DROPPED				181118704.8	141768956.4	251.31	22%

PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2025/26		UP TO SALE 12			2025/26		UP TO SALE 12		
	SALE 12	SALE 10	2025/26	2024/25	2023/24	SALE 12	SALE 10	2025/26	2024/25	2023/24
	BELOW 160	48.74	69.14	27.91	20.01	36.34	86.63	59.41	20.10	20.37
BETWEEN 160.00-179.99	8.15	8.27	8.16	9.09	9.02	2.36	6.94	5.39	5.62	8.47
BETWEEN 180.00-199.99	7.24	3.38	6.90	10.67	8.22	1.11	11.90	6.36	5.84	7.41
BETWEEN 200.00-219.99	1.75	6.04	7.85	10.80	10.18	2.08	5.60	8.43	7.99	9.68
BETWEEN 220.00-239.99	3.79	3.08	8.14	9.12	8.36	0.94	12.86	8.22	7.77	8.84
BETWEEN 240.00-259.99	2.18	2.53	10.08	7.58	7.74	2.08	1.87	12.35	7.45	9.15
BETWEEN 260.00-279.99	5.75	2.56	9.49	5.79	6.20	3.73	0.90	12.23	7.16	7.28
ABOVE 280	22.41	5.00	21.47	26.95	13.95	1.07	0.52	26.90	37.79	14.47

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2025/26		UP TO SALE 12			% OF TEAS SOLD	2025/26		UP TO SALE 12
	SALE 12	SALE 10	2025/26	2024/25	2023/24		SALE 12	SALE 10	2025/26
	BELOW 200	59.97	71.22	18.44	21.72		35.48	BELOW 300.00	0.00
BETWEEN 200.00-219.99	3.27	2.88	9.29	4.10	11.70	BETWEEN 301.00-400.99	0.00	0.00	9.70
BETWEEN 220.00-239.99	2.85	3.85	11.55	5.59	14.05	BETWEEN 401.00-500.99	0.00	26.91	7.59
BETWEEN 240.00-259.99	2.67	2.67	6.97	6.38	13.47	BETWEEN 501.00-600.99	0.00	0.00	19.72
BETWEEN 260.00-279.99	3.13	4.24	5.79	6.77	9.93	BETWEEN 601.00-700.99	0.00	0.00	12.42
ABOVE 280	28.11	15.15	47.96	55.44	15.38	ABOVE 701.00	0.00	0.00	11.09

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2026 - 27					LAST YEAR-2025 - 26					DIFFERENCE				
	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL
14	4386	3864	0	929	9179	22756	5914	99	1918	30687	-18370	-2050	-99	-989	-21508
15	8914	2867	82	1201	13064	10397	8179	63	1903	20542	-1483	-5312	19	-702	-7478
TOTAL	13300	6731	82	2130	22243	33153	14093	162	3821	51229	-19853	-7362	-80	-1691	-28986



CTTA BUYING (ALL TEAS) FOR THE SALE 12

	CTC LEAF			DUST				TOTAL				
	SALE 12											
OFFER	74,486.1		Kgs	OFFER	66,438.3		Kgs	OFFER	1,40,924.4			Kgs
SOLD	60,929.6		Kgs	SOLD	57,573.8		Kgs	SOLD	1,18,503.4			Kgs
SOLD %	82%			SOLD %	87%			SOLD %	84%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%	
Local	28,667.6	223.76	47%	Exports	31,006.0	123.41	54%	Exports	34,311.4	122.59	29%	
N.India	13,455.5	163.70	22%	W.India	6,985.0	95.83	12%	Local	34,063.1	208.77	29%	
W.India	13,440.9	156.37	22%	Local	5,395.5	129.14	9%	W.India	20,425.9	135.66	17%	
Exports	3,305.4	114.84	5%	S.India	4,513.0	123.56	8%	N.India	17,137.0	155.84	14%	
Others	2,060.2	137.26	3%	N.India	3,681.5	127.09	6%	Others	5,660.0	146.04	5%	
				Others	3,599.8	151.06	6%	S.India	4,513.0	123.56	4%	
				Packeteers	1,698.0	143.32	3%	Packeteers	1,698.0	143.32	1%	
				WI.Pack	695.0	153.00	1%	WI.Pack	695.0	153.00	1%	
Grand Total	60,929.6	186.80	100%	TOTAL	57,573.8	123.52	100%	TOTAL	1,18,503.4	156.06	100%	

	ORTHODOX			DARJEELING			
	SALE 12						
OFFER	2,99,480.0		Kgs	OFFER	816.8		Kgs
SOLD	1,48,411.7		Kgs	SOLD	-		Kgs
SOLD %	50%			SOLD %	0%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	59,491.8	152.52	40%				
Other Exports	36,783.9	319.25	25%				
Others	24,050.6	193.56	16%				
Local	11,854.5	260.84	8%				
W.India	5,730.8	160.01	4%				
CIS	5,393.3	231.53	4%				
Exports	2,805.3	185.44	2%				
Packeteers	1,299.3	254.33	1%				
N.India	693.1	202.00	0%				
S.India	156.0	153.00	0%				
Domestic	153.1	120.00	0%				
TOTAL	1,48,411.7	214.02	100%	TOTAL	-	-	0%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 12

MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
HOOKHMOL	397072	459.95	395652	441.90
GATOONGA	429521	413.90	584754	452.32
HATIMARA	483068	394.85	420327	399.49
HALMARI	823053	392.20	756765	403.46
MOKRUNG	197665	392.09	436535	420.81
DECKIAJULI	573609	387.20	613918	334.41
DOOLAHAT	584481	358.01	648607	325.13
SALKATHONI	478055	353.83	671802	354.18
KAMARBUND	241668	343.31	224674	354.56
GHILLIDARY	220807	338.20	367237	347.06
KHARIKATIA	557494	336.71	595313	339.93
BORJAN	552405	335.98	538895	338.66
BANAMALIE	182010	332.82	218039	330.75
DOOMNI	1059400	332.62	1101028	321.30
GELAKEY	310122	330.49	347775	327.68
HIRAJULI	204819	330.06	286100	317.14
JAMIRAH	205142	325.23	247737	321.53
CHARAIDEOPREMIUM	264789	324.60	247141	301.91
DEHA	409287	322.32	385640	326.69
DEOHALL	758481	320.48	715196	295.18
HAJUA	579303	319.57	625164	354.76
LOHPOHIA	160390	319.09	249640	300.96
DOOMUR DULLUNG	627191	313.23	690796	377.85
KAKADONGA	208005	313.17	215753	321.89
DUFLATING	572159	311.74	569175	325.99

** Above 100000Kgs.*

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 12

MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
KARTICK	543607	339.86	359058	329.73
BINAGURI	1173365	332.45	1013695	308.27
JITI	894238	326.22	1019442	281.04
BHATKAWA	253200	316.32	219920	292.62
GHATIA ROYAL	436010	310.02	315736	288.17
ARYAMAN	149530	309.37	0	0.00
HOPE	514897	305.56	542694	265.51
RYDAK	914072	305.49	828412	291.64
NEPUCHAPUR	425292	298.92	443050	287.57
MAINAKROYAALE	118474	297.58	101433	274.72
MORAGHAT	758164	292.36	902226	287.04
KARALAVALLEYROYAL	361741	289.07	375261	257.00
GULMA	909578	287.86	681374	275.86
LAKHIPARA	341510	287.07	41762	235.51
ZURRANTEE	358901	286.91	383000	253.04
PAHARGOOMIAH	648958	284.76	664593	272.73
KUMARGRAM	667757	282.44	904397	259.14
LEESH RIVER	755827	281.50	559536	269.91
DIMAGOLD	318869	280.32	0	0.00
DALGAON	991981	280.04	750670	290.96
BARADIGHI	777120	278.07	718583	265.67
CHULSA	181342	277.62	373180	307.77
BIJALIMONI	120135	272.23	0	0.00
GANDRAPARA	1000529	268.97	980926	253.21
RAIMOHAN	239851	268.16	240911	247.97

** Above 100000Kgs.*

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 12

MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
DOOMNI	104471	584.25	92862	529.39
HARMUTTY	508721	378.06	419170	380.12
OAKLANDS	127593	367.50	21127	384.71
MOKALBARI EAST	517157	361.00	482583	364.26
DEJOO	429136	346.83	391021	382.60
DHELAKHAT	561404	337.50	608896	334.07
HATTIALLI	727095	333.34	521783	294.73
GREENWOOD	129874	330.36	13974	437.13
JOONKTOLLEE	441092	327.15	95457	332.56
DIKOM	710385	327.08	652892	334.48
SINGLIJAN	434298	324.76	334955	313.26
MADHUTING	1106862	322.76	174728	343.80
LANGHARJAN	324970	322.13	1494	315.82
BORPATRA	566375	320.20	373997	353.00
PENGAREE	877354	318.72	762168	329.54
DAISAJAN	748677	317.65	494395	283.38
SESSA 'B'	684763	317.14	298990	336.13
METHONI	648107	317.04	562258	319.72
KOOMSONG	1235789	312.37	924572	302.64
MENOKA	440794	310.04	479521	320.34
MUTTUCK	546461	309.42	511689	296.03
PHILLOBARI	739598	306.97	610283	245.32
NALANI	898310	306.38	588921	283.78
RAIDANG 'D'	1129425	306.19	1223834	272.38
MOHUNBAREE	268418	304.85	199165	312.70

* Above 100000Kgs.

DARJEELING BATTING ORDER Sale 14 to 12

MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
TEESTA VALLEY	65838	643.69	72461	574.21
GIELLE	50326	638.95	44492	582.00
BALASUN	19227	618.07	22899	457.03
CASTLETON	48490	608.98	44569	669.00
SUNGMA	28282	539.77	37198	501.14
PUTTABONG	33290	534.54	54174	468.03
SINGBULLI (ORGANIC)	21180	502.69	19490	395.72
GYA/MILLIKTHONG	13728	466.17	12177	461.85
THURBO	75757	460.67	57545	538.62
NAMRING(UPPER)	59737	459.45	68397	305.86
ORANGE VALLEY	5926	456.78	2599	454.46
JUNGANAUPPER	10283	445.63	16574	462.37
GOPALDHARA	40086	434.53	38923	358.54
GLENBURN	109005	419.38	55095	424.10
NAMRING	18904	417.64	9465	342.52
MIM	53369	415.99	41144	313.03
BARNESBEG (ORGANIC)	15316	402.04	11911	512.24
MARGARET'S HOPE	92402	400.77	51680	502.98
ROHINI	64018	379.65	50167	367.48
BADAMTAM (ORGANIC)	38118	371.64	28037	384.73
UPPER FAGU	98602	320.20	91219	318.16
HILLTON	101618	313.07	74323	357.56
NORTH TUKVAR	21451	242.18	42613	209.36
NURBONG	10812	223.56	11327	250.08
SOURENI	18582	201.75	12573	244.34

* Above 5000 Kgs.

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